This foundational course introduces students to the various types of data that healthcare organizations create, manage, and analyze to improve decision-making. Students will learn about key systems used within healthcare organizations and how their computing architectures impact the value generated from the underlying data. Students will gain a working knowledge of fundamental methods for analyzing, interpreting and understanding performance metrics. The course will prepare students to leverage data to analyze processes, communicate information, and improve performance. The course is focused on the applied use of data to become effective leadership consumers and communicators of information.

HCA 410-DL Leading Quality Care and Ethical Compliance (1 Unit)
This course will familiarize students with leading approaches to ensuring clinical quality and patient safety, and the regulatory, payor, and consumer perspectives which influence evaluation of quality and patient safety. The course includes significant attention to leadership, culture and teamwork as vital elements of high-quality and high-reliability care. The course will enable students to conceptualize the synthesis of healthcare quality, safety and equity, compliance and ethics with the demands of an operationally effective healthcare organization.

HCA 411-DL Leadership Development and Organizational Behavior (HR2) (1 Unit)
This course will help students appreciate and identify various individual leadership talents in handling organizational challenges, such as leading organizational change, building strong culture, developing effective teams, resolving conflicts, problem-solving and implementing effective motivational systems. Key values that guide a leader's personal and professional behavior and influence overall effectiveness will be explored, as well as their impact on overall leadership styles. Introduction to organization theory and behavior with focus on health services organizations, facilitated by reading and class discussion. Woven among these elements will be understanding and applying the difference between management and leadership. Individuals will understand the importance of corporate values, leading change management, and strengthening collaboration. (Required: HCA 403-DL)

HCA 412-DL Healthcare Value and Revenue Cycle Management (Finance 2) (1 Unit)
This course introduces healthcare administrators to information directly related to a modern healthcare revenue cycle and the impact that this process has on the financial viability of all healthcare organizations. Students will discuss and apply economic analyses to the health services sector; topics of discussion include the concept of efficiency and distribution of health services, health insurance, government programs, healthcare personnel, and health services organizations. Students will learn about emerging reimbursement trends and payment models within the regulatory parameters. (Required: HCA 404-DL)

HCA 413-DL Healthcare Organizations: Operations and Performance Improvement (1 Unit)
This course introduces the tools and techniques of contemporary project management. The course will address time management and the difference between management of ongoing operations and new projects, as well as the need for a disciplined approach when planning and executing projects. Specific topics will include continuous quality improvement and re-engineering, demand forecasting, facility location and design models, decision analysis techniques, and patient access models. Students will understand the language, applications, and limitations of quantitative models with regard to decision making and problem solving in healthcare organizations. Students will define variations and methods and tools to differentiate among Process and Performance Improvement, Project Management and the intersection of
utilizing data and research to maximize outcomes. (Required: HCA 405-DL.)

**HCA 420-DL Operating in the Patient-Centric Healthcare Environment and Structures (1 Unit)**
The course will focus on enhancing students’ effectiveness as healthcare leaders by expanding their capabilities in organizational structure and leadership, and within the ever-evolving health ecosystem. The course will develop student skills in observation and reflection on individual behavior, group processes, and healthcare systems. Students will understand the importance of personal leadership and lifelong learning. Course will discuss legacy organizational structures in academic and community settings, as well as current patient-centric approach via key service lines (oncology, women’s, cardiovascular, neuro, and musculoskeletal). Additional learnings will include developing and executing creative ways to review and improve the patient-centered care model. (Required: HCA 401-DL.)

**HCA 430-DL Defining Value in a Market: Strategic Management & Healthcare Innovation (1 Unit)**
This course aims to integrate the knowledge and skills developed during the foundational course of study in the program in the context of strategic management of healthcare organizations. Learning is supported by individual and team analysis of complex health management cases. Students will be aware of approaches to managing and marketing health services from a strategic perspective including the regulatory landscape. The marketing process and patient behavior are examined in relationship to the unique and changing aspects of the health services industry. Techniques for determining strategies for unique services, integration of strategy, structure, and administrative systems will be discussed. This course provides an overview of the principle components of healthcare innovation, including business planning, raising philanthropic funds, and innovation.

**HCA 498-DL Capstone - Final Business Project and Program Development (1 Unit)**
This course provides students with opportunities to apply the fundamentals of strategic planning, marketing, human resources, finance, analytics, and operations acquired in previous courses to approach practical problems and decisions faced by healthcare systems. The project will address an applicable and current issue in the student’s current organization or develop a project with the use of the case studies such as problem-solving a crisis management issue. Students apply techniques of situational assessment, data analysis, strategy development, problem-solving, and critical thinking. (Required: Students may take one other course simultaneously with HCA 498-DL. All other core course requirements must have been completed before the commencement of this course.)